



Customer Case Study

The Challenge

Molly Teasdale, Group Managing Director, needed a scalable solution to improve team performance and onboard new hires efficiently.

They faced challenges with training new recruits and ensuring consistent success across both remote and in-office teams.

The Solution

Hector helped Achieve Hospitality:

- Build a structured, scalable training process.
- Implement consistent training across the team, both in-office and remote.
- Ensure weekly, non-negotiable learning sessions.

The Result

- Improved job-to-fill ratio: From 20% to **50%**.
- Increased placements: Successful placements increased by **332%**.
- **200%** increase in signed terms with net new clients

Molly Teasdale

*Group Managing Director
of Achieve Hospitality*

“Hector’s platform has transformed our onboarding and training. It’s been key to helping our team consistently succeed.”



Key Results After Implementing Hector

- Improved Job To Fill Ratio to **50%** from 20%
- **316%** increase in successful placements
- **200%** increase in signed terms with net new clients