



Customer Case Study

The Challenge

Conor Boland, Managing Director, sought to reduce the time it took for new hires to become profitable 360 consultants.

The company faced challenges with high turnover rates, as many new hires left due to not seeing quick returns.

The Solution

By partnering with Hector, they implemented a structured and scalable training process that allowed consultants to improve continuously, reducing ramp-up times and enhancing team performance.

The Result

Key Results

- New candidates added increased by **83%**.
- CVs to jobs increased by **46%**.
- Total placements increased by **332%**.
- Revenue booked increased by **177.5%**.
- Job-to-fill ratio improved from 25% to **40%**

Conor Boland

Managing Director

We've seen a direct impact on performance since implementing Hector. Our consultants are closing more deals and succeeding faster, and this has led to our best month ever."



Key Results After Implementing Hector

- New candidates added increased by **83%**
- CV's to jobs increased by **46%**
- Total Placements increased by **332%**
- Total revenue booked increased by **177.5%**
- Job to fill ratio improved from 25% to **40%**