Hector®

Customer Case Study

SHR

⚠ The Challenge

Ryan Davis, co-founder, wanted to reduce time spent on upskilling and refocus on high-leverage activities to grow the business.

His hands-on approach meant he couldn't always dedicate enough time to training.

💡 The Solution

Hector's platform provided:

- A consistent training system for consultants to improve performance without relying on Ryan's time.

- Tailored courses focused on business development skills.

- Weekly learning sessions for team members to stay on track.

📋 The Result

- Increased performance: Revenue booked up by **177.5%.**

- Improved job-to-fill ratio: From 8:1 to **6:1.**

- More placements: Successful placements increased by **332%.**

- New clients: Doubled new clients signed in the first **6 months.**

Ryan Davis

Co-Founder of SHR Group

> Hector has freed up my time, boosted our team's performance, and helped us secure more clients. It's a game changer for our business.
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Key Results After Implementing Hector ⓗ

- **90%** increase in CVs sent after implementing Hector.

- **30%** increase in Jobs added after implementing Hector.

- **15%** increase in contractors booked after implementing Hector.